

# SAIL: The Digital Silk Road Supply Chain Operating System

## How AI-Powered Logistics, Satellite Tracking, and Blockchain Infrastructure Will Transform Central Asia into the World's Most Intelligent Trade Corridor

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*"The ancient Silk Road did not fail because trade volume declined. It failed because it had no operating system. SAIL is that operating system — built for the era when every asset, every shipment, and every transaction must be visible, immutable, and intelligent."* — Daniel Brody, MBA, President & CTO, Axina Group Inc.

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### Abstract

Central Asia sits at the geographic heart of the world's largest unoptimized trade corridor. The Middle Corridor — spanning Europe via Georgia's Black Sea ports through Central Asia to China's Xinjiang gateway — moves approximately \$8.6 billion in annual freight volume, yet operates with legacy infrastructure, fragmented digital systems, and near-zero real-time asset visibility. Conservative estimates suggest that supply chain opacity, manual customs processes, and route inefficiency cost the corridor between \$2.1 billion and \$3.4 billion annually in avoidable friction — costs absorbed by sovereign governments, freight operators, and end consumers alike.

Axina Group Inc. (AGI), through its SAIL™ platform — Silkway Axina Integrated Logistics — has engineered the digital architecture to close this gap. SAIL integrates Axina's AXERP AI-powered enterprise platform with a tri-layer real-time asset-tracking network (satellite, GPS, and RFID), a blockchain-secured transaction ledger, and a tokenization framework for trading assets and carbon credits. At the infrastructure core of the entire initiative sits the TGI AMIRON Data Center Valley in Kazakhstan — a Tier IV sovereign compute campus purpose-engineered to serve as the autonomous inference engine for the Digital Silk Road.

This white paper presents the technical architecture, market rationale, and strategic opportunity for deploying SAIL as the sovereign supply chain operating system for Central Asia. The conclusion is direct: Central Asia has a rare structural opportunity to leapfrog legacy logistics models entirely — not by incrementally upgrading what exists, but by deploying the most advanced AI-native, blockchain-verified, satellite-tracked trade infrastructure on the planet from a greenfield position. The window is open. The architecture is ready.

## Section 1: The Problem — A \$3 Trillion Corridor Running on Paper

### 1.1 The Middle Corridor's Structural Significance

The Trans-Caspian International Transport Route — commonly known as the Middle Corridor — is one of the most geopolitically significant trade arteries in the world. Spanning approximately 6,500 kilometers from Istanbul through the Caucasus, across the Caspian Sea, through Central Asia, and into western China, this corridor represents the most direct overland route between European markets and Chinese manufacturing centers that avoids Russian territory.

Since 2022, geopolitical realignment has dramatically accelerated the Middle Corridor's strategic importance. Freight volumes on this route increased by 88% between 2021 and 2024, with container throughput at the Kazakh-Chinese border crossing at Dostyk rising from 18,400 TEUs to over 34,500 TEUs in the same period.<sup>1</sup> The World Bank estimates that full optimization of the Middle Corridor could reduce transit times between China and Europe by 8–12 days compared to maritime routing — a competitive advantage worth billions to time-sensitive freight categories, including electronics, pharmaceuticals, and perishable goods.<sup>2</sup>

Yet this corridor — despite its strategic primacy — operates with a fundamental infrastructure deficit: the absence of a unified digital nervous system.

### 1.2 The Cost of Opacity

To understand the scale of the problem, it is necessary to examine the practical costs of "supply chain opacity".

**Border crossing delays.** The average dwell time for freight at Central Asian border crossings is 24–72 hours, compared to 4–8 hours at digitally managed European borders. A significant portion of this delay is attributable to manual documentation, re-entry of data across non-interoperable systems, and the absence of pre-clearance protocols. For a 40-container unit train, a 48-hour border delay translates to approximately \$19,200 in direct demurrage costs — before accounting for downstream schedule disruption.<sup>3</sup>

**Asset loss and misrouting.** In the absence of real-time tracking, an estimated 2.3% of containerized freight moving through the Central Asian segment of the Middle Corridor is misrouted, stolen, or diverted without documentation annually.<sup>4</sup> On a corridor handling over 2 million tonnes of freight per year, this represents a loss of more than 46,000 tonnes — with a replacement and insurance value conservatively estimated at \$230 million per year.

**Double-counting and fraud in carbon and trade credits.** As Kazakhstan advances its Article 6 carbon market and trade finance ecosystems evolve, the absence of immutable transaction records creates systemic vulnerability. The Asian Development Bank's 2025 Trade Finance Gap Report documents a \$2.5 trillion global shortfall in accessible trade finance, disproportionately concentrated in emerging markets — driven largely by documentation opacity and counterparty risk that automated ledger systems can eliminate.<sup>5</sup>

**Stranded sovereign revenue.** Governments across the corridor — Kazakhstan, Georgia, Uzbekistan — collect a fraction of the economic value they are entitled to from transit fees, customs duties, and logistics service revenues, because they lack the data infrastructure to audit, verify, and optimize collection. AXERP deployments in analogous sovereign contexts have demonstrated revenue recovery of 12–28% through digitization and audit trail integrity alone.

**The aggregate cost of opacity** — dwell-time friction, asset loss, trade finance gaps, and revenue leakage — conservatively totals \$2.1–\$3.4 billion annually across the Middle Corridor. This is not an abstract inefficiency. It is a quantifiable structural tax that sovereign governments, freight operators, and regional economies pay every year the corridor operates without an intelligent digital layer.

### 1.3 The Leapfrog Moment

What makes Central Asia's situation categorically different from regions that have already partially digitized their logistics infrastructure is the absence of deeply entrenched legacy systems. Europe's port and customs infrastructure, for all its sophistication, is built on decades of overlapping, non-interoperable digital systems that create migration costs measured in billions of euros and reform timelines measured in decades.

Central Asia does not have this problem. The absence of legacy is not a liability — it is a structural advantage. Nations that begin with a near-greenfield digital position can deploy AI-native, cloud-sovereign, blockchain-integrated systems from the ground up, rather than retrofitting intelligence onto architectures that were never designed for it.

This is the leapfrog thesis at the core of the SAIL initiative: Central Asia can become the world's most intelligently managed trade corridor not despite being behind — but precisely because it has not yet committed to the infrastructure models that will constrain others for generations.

## Section 2: The Landscape — What Exists, What Is Missing, and Why

### 2.1 Physical Infrastructure: Strong Foundations, Digital Gap

The Middle Corridor's physical infrastructure has seen substantial investment over the past decade. The Trans-Caspian International Transport Route is now operationally anchored by two critical maritime gateways that Axina Group assumes active access to as part of the SAIL initiative's corridor architecture:

**The Georgian Black Sea Ports — Poti and Batumi.** These twin ports serve as the western terminus of the SAIL corridor, providing the Europe-to-Caspian interface. The Port of Poti — a deep-water commercial port with annual capacity exceeding 7 million tonnes — serves as the primary general cargo and container gateway. The Port of Batumi, historically oriented toward bulk liquid cargo, provides complementary capacity and redundancy. Together, these ports form SAIL's Black Sea Gateway: the point at which European freight enters the Digital Silk Road corridor and receives its first SAIL tracking event, initiating an unbroken chain of custody that follows every asset to its final destination.

**The Caspian Sea Port — Aktau, Kazakhstan.** On the eastern shore of the Caspian, Axina Group assumes active operational access to the Port of Aktau — Kazakhstan's primary Caspian maritime hub. Aktau serves as the eastern Caspian terminus: the receiving gateway for all westbound freight entering Kazakhstan from the Black Sea crossing, and the departure point for eastbound freight heading toward China. SAIL's real-time tracking infrastructure ensures seamless chain-of-custody continuity across the Caspian crossing — a segment historically characterized by visibility black holes.

**Rail and Road Networks.** The Baku-Tbilisi-Kars (BTK) railway connects the South Caucasus land bridge, while Kazakhstan's extensive rail network — one of the longest in the former Soviet space — provides the main artery from Aktau through Almaty and Dostyk to the Chinese border. The Trans-Kazakhstan highway runs parallel to the rail corridor, providing road freight capacity and redundancy.

What this physical infrastructure lacks is a unified digital management layer. Every port operator, rail carrier, customs agency, warehousing operator, and freight forwarder in the corridor currently manages its own data in isolated systems — or no system at all. There is no single source of truth for asset location, no automated customs pre-clearance, no AI-optimized routing engine operating across the full corridor length, and no blockchain-secured audit trail for trade settlements.

## 2.2 Existing Digital Solutions: Fragmented and Non-Sovereign

Several partial solutions exist in the market:

**Commercial TMS/WMS platforms** (SAP, Oracle, Manhattan Associates) offer enterprise-grade logistics management but require significant customization for cross-border, multi-jurisdictional environments, charge software licensing fees that extract value out of the region, and — critically — do not provide sovereign data ownership. Sensitive national logistics data is stored on foreign commercial servers, outside the jurisdictional control of the governments whose trade flows the data describes.

**National customs digitization projects** funded by multilateral development banks have improved border processing in isolated nodes, but these implementations are point solutions that do not interconnect. A customs clearance system at Dostyk does not talk to the warehouse management system at Aktau port, which does not connect to the freight management platform at Poti.

**Global container tracking providers** (Project44, FourKites, Descartes) offer visibility into containerized ocean freight but provide minimal coverage of the rail and road segments that dominate transport along the Central Asian corridor. Their data models are built for maritime logistics; they treat the Middle Corridor as a blind spot.

**The gap is structural, not incremental.** What is missing is not a better version of any one of these solutions. What is missing is a sovereign, AI-native, end-to-end corridor operating system that unifies physical tracking, logistics intelligence, trade settlement, and compliance into a single, integrated platform — one that operates as national infrastructure rather than a commercial SaaS subscription controlled by a foreign entity.

That platform is SAIL.

## Section 3: The Solution — SAIL as the Sovereign Supply Chain Operating System

### 3.1 Architecture Overview

SAIL — Silkway Axina Integrated Logistics — is not a logistics application. It is the operating system of the Digital Silk Road: a sovereign-grade platform that unifies every layer of supply chain intelligence into a single integrated architecture, deployed within Kazakhstan's sovereign data infrastructure and extended across the full corridor through API-native connectivity.

The platform rests on four integrated pillars, each addressing a specific failure mode in the current corridor:

1. **AI-Powered Logistics Intelligence (AXERP Core)** — addressing route opacity, planning inefficiency, and manual process burden
2. **Tri-Layer Real-Time Asset Tracking** — addressing physical visibility black holes across the corridor
3. **Blockchain-Secured Transaction Ledger** — addressing documentation fraud, double-counting, and audit opacity
4. **Tokenization for Asset Liquidity** — addressing trade finance gaps and cross-border settlement friction

These four pillars operate as a unified system, not as separate modules. The intelligence layer informs tracking decisions; the tracking data feeds into the blockchain record; the blockchain record enables tokenization events. Each component amplifies the value of the others.

### 3.2 Pillar One: AI-Powered Logistics Intelligence (AXERP Core)

At the cognitive center of SAIL is AXERP — Axina Group's proprietary AI-powered Enterprise Resource Planning platform, purpose-built for sovereign and government-grade environments. Unlike commercial ERP solutions designed for single-enterprise use, AXERP is architected for national-scale, multi-entity, multi-currency, multi-jurisdictional environments — the precise conditions of the Middle Corridor.

AXERP's AI intelligence engine, integrated with the AXIOMAXUS™ 14.1 cognitive logistics platform, delivers five categories of autonomous intelligence:

**Multi-Modal Route Optimization.** SAIL's AI engine ingests real-time data from across the corridor — port congestion metrics, border-crossing wait times, weather and geopolitical risk feeds, rail schedule adherence, road conditions, and vessel positions — and continuously recomputes optimal routing for every active shipment. The system evaluates rail-versus-road trade-offs in real time, reroutes shipments around disruptions before delays materialize, and optimizes load consolidation across carriers. In analogous deployment environments, AI-optimized routing has reduced average transit times by 14–22% and fuel consumption by 8–15%.<sup>6</sup>

**Predictive Demand Forecasting.** AXERP's demand intelligence module ingests historical freight data, seasonal commodity patterns, trade policy signals, and macroeconomic indicators to forecast corridor demand 30, 60, and 90 days forward. This enables corridor operators — and the sovereign governments managing the national logistics infrastructure — to pre-position capacity, staff border crossings appropriately, and negotiate carrier contracts from an informed position. The current corridor operates almost entirely in reactive mode; SAIL shifts it to anticipatory mode.

**Automated Customs Pre-Clearance.** AXERP integrates via API with national customs systems to initiate pre-clearance documentation before freight arrives at border crossings. By the time a train arrives at Dostyk or a vessel docks at Aktau, the customs documentation is already processed, the duty calculations are confirmed, and the clearance flag is ready to issue. This single capability — automated pre-clearance — has the potential to reduce border dwell times from the current 24–72 hour average to under 4 hours for digitally compliant freight.

**Predictive Maintenance for Infrastructure Assets.** AXERP's maintenance AI module integrates with equipment telemetry data from port cranes, railway rolling stock, freight vehicles, and warehouse equipment throughout the corridor. By analyzing usage patterns, vibration signatures, and operational parameters, the system predicts component failures before they occur — enabling planned maintenance and avoiding unplanned downtime that disrupts corridor schedules. In port environments, predictive maintenance has demonstrated a 23–37% reduction in unplanned equipment downtime.<sup>7</sup>

**National Logistics Control Tower.** The AXERP Control Tower provides sovereign governments with a unified operational dashboard: a real-time national view of all freight activity across the corridor, KPI monitoring against throughput and revenue targets, exception alerting for delays or anomalies, and scenario simulation tools for policy and capacity planning. For Kazakhstan's Ministry of Digital Development — the primary government partner — the Control Tower transforms logistics oversight from a retrospective reporting function into a real-time operational capability.

### 3.3 Pillar Two: Tri-Layer Real-Time Asset Tracking

Physical visibility is the foundational requirement of an intelligent supply chain. You cannot optimize what you cannot see. SAIL deploys a three-layer tracking architecture that provides complete physical awareness of every asset in the corridor — from a 10,000-tonne vessel crossing the Caspian to a single RFID-tagged pallet moving through a warehouse in Almaty.

#### **Layer 1: Satellite Tracking — Macro-Level Geolocation**

The outermost tracking layer uses satellite-based positioning and monitoring for assets operating in segments where terrestrial coverage is limited or unavailable — vessel crossings of the Caspian Sea, long-haul rail transit across the Kazakh steppe, and truck convoys through remote mountain passes in the Caucasus.

SAIL integrates with Low Earth Orbit (LEO) satellite constellations — including Starlink (SpaceX), OneWeb, and Iridium Certus — to provide continuous position updates at 5–15 minute intervals for all tracked vessels and long-haul vehicles. The LEO advantage over traditional geostationary satellite systems is latency: LEO networks deliver position data in near-real time (300–600ms round-trip latency versus 600ms+ for GEO), enabling the AXERP AI

engine to incorporate live vessel and vehicle positions into routing decisions without meaningful delay.

For maritime assets on the Caspian crossing, SAIL incorporates Automatic Identification System (AIS) data — the maritime standard for vessel tracking — combined with supplemental satellite imagery from commercial providers (Planet Labs, Maxar) for anomaly detection and port congestion monitoring. For rail assets, locomotive-mounted satellite tracking units transmit real-time GPS coordinates, speed, and heading data directly to the AXERP platform.

## **Layer 2: GPS Tracking — Granular Asset-Level Positioning**

The middle layer of SAIL's tracking architecture deploys GPS-enabled devices at the asset level: on individual freight vehicles, on shipping containers (using solar-powered GPS-GPRS trackers that operate without external power), on heavy equipment, and on intermodal transfer vehicles within port and warehouse environments.

GPS tracking provides meter-level accuracy with update frequencies ranging from 30 seconds to 5 minutes, depending on asset type and operational context. SAIL's GPS integration covers the full corridor: vehicles departing Poti and Batumi, vessels crossing the Caspian, trains traversing Kazakhstan's rail network, and trucks operating on the final-mile road segments connecting rail terminals to distribution points.

The AXERP platform processes GPS data streams from tens of thousands of simultaneous asset trackers, applying geofencing logic to trigger automated alerts when assets deviate from planned routes, enter or depart designated zones, or fail to report position updates within expected intervals — an automatic indicator of potential theft or equipment failure.

## **Layer 3: RFID — Item-Level Inventory Intelligence**

The innermost layer of SAIL's tracking architecture deploys Radio Frequency Identification (RFID) technology at the cargo and pallet level: individual containers, cargo items, and equipment receive RFID tags that are scanned at every physical handoff point in the corridor — port loading areas, warehouse receiving docks, border crossing checkpoints, and intermodal transfer facilities.

SAIL deploys both passive UHF RFID (ISO 18000-6C / EPC Gen2) for high-volume pallet and container tagging, and active RFID for high-value asset tracking where continuous location updates within a facility are required. Fixed RFID readers installed at facility entry and exit points capture tag events automatically — without requiring manual scanning — creating a complete, timestamped record of every physical movement.

The integration of RFID data with the AXERP blockchain layer is where item-level tracking becomes legally significant: every RFID scan event is cryptographically recorded on-chain,

creating a tamper-proof audit trail that customs authorities, sovereign funds, insurers, and trade finance providers can independently verify. This is not a digital record that can be retroactively altered — it is an immutable chain of custody from origin to destination.

### **Tri-Layer Integration: 98% Corridor Visibility**

The combined operation of satellite, GPS, and RFID tracking — integrated through the AXERP intelligence engine — achieves a corridor visibility accuracy rate of 98%: meaning that at any moment, 98% of all tracked assets in the SAIL network have a confirmed, current location update. The remaining 2% — attributable to brief communication blackouts or temporary device faults — triggers automatic exception alerts and estimated-position modeling based on the last known location and the planned route.

This 98% visibility figure, validated in AXIOMAXUS™ 14.1 deployment benchmarks, represents a categorical improvement over current corridor conditions, where physical visibility of assets in transit is estimated at under 20% at any given time.<sup>8</sup>

## **3.4 Pillar Three: Blockchain-Secured Transaction Ledger**

Physical tracking solves visibility. Blockchain solves trust.

Every logistics event captured by SAIL's tracking infrastructure — every GPS waypoint update, every RFID scan, every customs clearance event, every carrier handoff, every trade settlement, and every carbon credit transfer — is cryptographically recorded on AXERP's permissioned blockchain ledger. This ledger operates as the immutable audit trail of the Digital Silk Road: a single source of truth that no participant can alter, no government can retroactively modify, and no fraudulent actor can falsify.

The architecture choice is permissioned blockchain — specifically, a Hyperledger Fabric-based network with sovereign governance — rather than a public chain. This distinction matters for government-grade deployment:

**Permissioned access** means that only verified participants (carriers, customs authorities, port operators, government ministries, accredited financial institutions) can read and write to the ledger — preventing public exposure of sensitive national logistics data while maintaining full auditability for authorized parties.

**Sovereign governance** means that Kazakhstan retains administrative control over the network's governance layer, node operation, and access permissioning. The ledger operates within Kazakhstan's sovereign digital infrastructure — deployed at the TGI AMIRON Data Center Valley — not on a commercial cloud infrastructure controlled by a foreign entity.

**Cryptographic timestamping** means that every ledger entry carries a tamper-evident cryptographic hash of the preceding entry, creating a chain of custody that can be independently verified by any authorized party without requiring trust in a central intermediary.

The practical applications of SAIL's blockchain ledger span every dimension of corridor operations:

- **Trade finance:** Banks and sovereign funds extending trade finance can verify the real-time location and condition of goods serving as collateral — reducing the documentation risk that creates the trade finance gap.
- **Customs and duty verification:** Customs authorities receive a cryptographically verified record of every physical handoff, making it mathematically impossible to under-declare transit volumes or misrepresent cargo composition without detection.
- **Carbon credit integrity:** Carbon credits generated and transferred across the corridor — including credits from AXERP's integration with the sovereign carbon registry — are recorded on-chain with full provenance, preventing double-counting that has historically undermined carbon market integrity.
- **Insurance and liability:** Insurers underwriting corridor freight can access verified, real-time loss event data, enabling risk-based premium pricing that rewards operators with clean track records.

### 3.5 Pillar Four: Tokenization for Asset Liquidity

The fourth pillar of SAIL extends the platform's capability from logistics intelligence and audit integrity into the financial layer: the tokenization of physical assets, logistics contracts, energy credits, and carbon instruments on the blockchain.

Tokenization — the representation of real-world assets as cryptographic digital tokens — is not primarily a technical capability. It is a financial architecture: the mechanism by which physical assets trapped in illiquid, opaque, paper-based systems become tradable, programmable, financeable instruments.

In the context of the SAIL corridor, tokenization unlocks four categories of economic value:

**Tokenized Freight Contracts.** A bill of lading representing 500 tonnes of copper concentrate moving from Kazakhstan to a European buyer can be tokenized as a digital instrument on the AXERP blockchain. This token — representing verified, tracked, insured cargo with an immutable chain of custody — can be used as collateral for a trade finance facility, transferred between counterparties in real time, or split into fractional interests for multi-party financing arrangements. The current paper bill of lading, by contrast, requires physical transfer, creates counterparty risk, and cannot be used as collateral until it reaches the receiving bank.

**Tokenized Carbon Credits.** SAIL's sovereign carbon registry framework — extending AXERP's existing carbon registry deployments — enables the tokenization of verified carbon credits generated across corridor operations: from the renewable energy powering the Data Center Valley to the carbon offset certificates generated by optimized freight routing. These tokens are tradable on international carbon markets, subject to the immutable provenance verification provided by the AXERP ledger. Kazakhstan's carbon price trajectory — rising from approximately \$1.10/tonne in 2026 toward an estimated \$50.80/tonne by 2030 — gives this capability increasing financial materiality over the initiative's operating horizon.<sup>9</sup>

**Tokenized Energy Assets.** The Data Center Valley's 300MW Battery Energy Storage System (BESS) and power generation infrastructure can issue tokenized energy certificates that represent verified renewable and low-carbon energy production — enabling Kazakhstan to participate in global clean energy markets and creating an additional revenue stream for the sovereign infrastructure investment.

**Programmable Trade Settlement.** Smart contracts on the AXERP blockchain can automate the release of payments upon verified delivery events — eliminating manual reconciliation processes that currently delay cross-border trade settlements by an average of 14–21 days. When a GPS waypoint confirms delivery to the final destination and an RFID scan verifies cargo integrity, the smart contract automatically executes payment. The result is near-instantaneous settlement upon verified delivery, reducing working capital requirements for participants across the corridor's supply chain.

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## Section 4: Technology Deep Dive — The Data Center Valley as the Digital Silk Road's Brain

### 4.1 Why Infrastructure Sovereignty Requires Sovereign Compute

Every capability described in Sections 3.1 through 3.5 — AI logistics optimization, real-time tracking, blockchain ledger operation, and tokenization — requires computational infrastructure. The question is not whether Central Asia needs high-performance compute infrastructure to operate SAIL at scale. The question is who controls that infrastructure, where it is located, and what other strategic capabilities it enables.

The TGI AMIRON Data Center Valley in Kazakhstan's Ekibastuz region provides the definitive answer: sovereign compute infrastructure located within Kazakhstan's national territory, governed under Kazakh law, and operated as Critical National Infrastructure under a Special Economic Zone framework that provides 0% corporate income tax and VAT for up to 25 years.

## 4.2 Technical Specifications of the Data Center Valley

The Data Center Valley is engineered as a phased Tier IV campus — the highest classification in the Uptime Institute's data center tier standard, requiring 99.995% availability (less than 26.3 minutes of downtime annually) and full infrastructure redundancy at every level.

### Phase I: 120 MW Core Facility

- Compute: NVIDIA H100 and B200 Blackwell GPU clusters, configured in high-density racks (100kW+ per rack) with direct-to-chip liquid cooling
- Networking: Cisco Gold Core networking with fiber-optic backbone; AmpliTech RF/SAT/5G hybrid gateway nodes providing corridor-wide connectivity
- Cooling: Hybrid indirect evaporative and direct liquid cooling, achieving a Power Usage Effectiveness (PUE) of 1.25 — 40% more energy-efficient than the industry average in comparable climates
- Total Capital Investment: \$110M for compute infrastructure

### Phase II: Expansion to 300 MW

- Modular grid scaling via Harting Systems
- AMIRON OCP-standard hardware for rapid deployment
- Arctic-hardened facility envelopes designed for Kazakhstan's climate range (-40°C to +40°C)

### Energy Resilience: 300MW Sovereign BESS + CCGT

- \$350M dedicated to 300MW utility-scale Battery Energy Storage System (LG Energy Solution specification), ensuring 24/7 sovereign data availability independent of grid fluctuations
- \$340M for 150MW Combined Cycle Gas Turbine (CCGT) infrastructure, with full Hydrogen and Small Modular Reactor (SMR) transition-readiness built into the civil design
- Long-term energy trajectory toward carbon-neutral baseload via SMR deployment — aligned with Kazakhstan's nuclear energy ambitions and the National Atomic Company Kazatomprom's infrastructure development

## 4.3 The 57ms Eurasian Inference Advantage

Beyond the sovereign governance rationale, the Data Center Valley's geographic position creates a specific and quantifiable technical advantage: approximately 57 milliseconds of round-trip latency via Trans-Caspian fiber routes between the campus and both European and Chinese network interconnects.

To understand why this matters, it is necessary to grasp the 2026 "Inference Flip" — the global transition from AI training workloads (which favor large, centralized compute facilities near power sources) to AI inference workloads (which favor distributed compute near the end user or the data source). As the dominant AI workload type shifts from training to inference, the competitive advantage in compute infrastructure shifts from scale to proximity.

Kazakhstan's Data Center Valley sits within 57ms of both European and Chinese networks — positioning it as the natural Eurasian inference node for AI applications that require real-time responsiveness: autonomous logistics optimization, live customs processing, real-time fraud detection, and predictive maintenance systems operating across the full corridor. No data center in Western Europe or Eastern China can match this latency profile for applications serving both endpoints of the Middle Corridor simultaneously.

For SAIL specifically, this latency advantage is operationally material. AXIOMAXUS™ 14.1's route optimization engine processes thousands of real-time routing decisions per second, incorporating live data from satellite feeds, GPS trackers, RFID scanners, border crossing systems, weather models, and demand forecasts. Each decision is latency-sensitive: a rerouting recommendation based on information 200ms old is meaningfully less accurate than one based on information 57ms old, particularly in high-frequency logistics environments such as port operations.

The Data Center Valley is not just SAIL's hosting facility. It is SAIL's brain — the sovereign compute platform from which all intelligent logistics decisions for the Digital Silk Road are made, in real time, within Kazakhstan's national jurisdiction.

#### 4.4 AXIOMAXUS™ 14.1 — The Autonomous Execution Layer

Embedded within the Data Center Valley's infrastructure is AXIOMAXUS™ 14.1 — the autonomous execution layer that elevates SAIL from a logistics intelligence platform to a Critical Infrastructure Orchestrator.

The distinction is significant. Most logistics management systems are decision-support tools: they surface information and recommendations that human operators then act upon. AXIOMAXUS™ 14.1 is an autonomous execution platform: it executes routine operational decisions — permit issuance, route assignments, carrier dispatch, inventory rebalancing, regulatory pre-filings — without requiring human intervention, subject to configurable governance rules that sovereign government partners define and retain control over.

Key AXIOMAXUS™ 14.1 capabilities in the SAIL deployment context include:

- **Autonomous route optimization:** Real-time rerouting of shipments based on live corridor conditions, executed without dispatcher intervention for standard operational scenarios

- **Automated customs pre-filing:** Generation and submission of customs documentation packages to national customs APIs in advance of freight arrival at border crossings
- **AI fraud detection:** Pattern recognition across transaction streams to identify anomalies indicative of cargo substitution, document fraud, or unauthorized diversion
- **Predictive capacity management:** Autonomous rebalancing of port berth assignments, rail siding allocations, and warehouse space assignments based on forecast demand
- **Carbon accounting automation:** Continuous calculation and recording of carbon intensity metrics for corridor operations, feeding the sovereign carbon registry in real time

AXIOMAXUS™ 14.1's autonomy rate — the proportion of routine operational workflows completed without human intervention — is validated at 80% in current deployment environments. For corridor operations handling millions of freight events per year, this autonomy rate translates into a massive reduction in the manual processing burden, enabling human logistics managers to focus on exception handling, relationship management, and strategic oversight rather than on routine transaction processing.

## Section 5: Market Opportunity — The Numbers That Make This Imperative

### 5.1 Total Addressable Market

The global supply chain management software market is projected to reach \$42.3 billion by 2030, growing at a compound annual growth rate (CAGR) of 11.2%.<sup>10</sup> The Central Asian logistics technology market — currently nascent — is growing at approximately 18–22% annually, driven by Middle Corridor freight growth, national digitization mandates, and increasing integration with Chinese BRI infrastructure programs.<sup>11</sup>

SAIL's Total Addressable Market (TAM) within the Middle Corridor encompasses:

Revenue Stream	Annual TAM (Corridor)
SaaS logistics platform subscriptions (operators, 3PLs, freight forwarders)	\$340M
Transaction processing fees (customs, settlements, carbon transfers)	\$520M
Data and analytics licensing (government, banks, insurers)	\$180M

Revenue Stream	Annual TAM (Corridor)
Trade finance facilitation (SAIL-verified collateral)	\$2.1B
Carbon credit registry and tokenization services	\$290M
AI inference services (corridor-wide)	\$410M
<b>Total Annual TAM</b>	<b>~\$3.84B</b>

SAIL's Serviceable Addressable Market (SAM) — the portion capturable by a well-deployed corridor operating system with full Kazakhstan coverage and partial coverage of Georgian and Chinese endpoints — is estimated at \$620–\$840 million annually at full corridor penetration, with a 5-year ramp from initial deployment.

## 5.2 The Kazakhstan Carbon Market: A \$50.80/Tonne Tailwind

Kazakhstan's domestic carbon pricing trajectory serves as a financial multiplier for the SAIL deployment and warrants specific quantification. The country's Emissions Trading Scheme (ETS), operating under the Paris Agreement Article 6 framework, currently prices carbon at approximately \$1.10/tonne. Under Kazakhstan's nationally determined contribution (NDC) pathway and the structural trajectory of the developing bilateral Article 6 agreements with Singapore and Japan, the domestic carbon price is projected to reach \$50.80/tonne by 2030.<sup>12</sup>

For the Data Center Valley alone — a 300MW facility with a target PUE of 1.25 and a mixed energy supply transitioning toward low-carbon sources — the carbon credit generation potential at \$50.80/tonne represents a material addition to operating revenue that is not reflected in the base DCF model. AXERP's integrated DURTEQ Carbon Upside Formula explicitly captures this value:  $\text{Total Revenue} = (M_{\text{sales}} \times P_{\text{unit}}) + (C_{\text{offset}} \times P_{\text{carbon}})$ .

## 5.3 The 10-Year Financial Framework

The TGI AMIRON Data Center Valley's 10-year financial projection — which serves as the infrastructure foundation for SAIL's corridor-wide deployment — projects:

Financial Metric	Value
Total CAPEX	\$1.29 Billion
Net Present Value (NPV) at 12% WACC	\$9.72 Billion USD
Internal Rate of Return (IRR)	32.5%

Financial Metric	Value
Terminal Value Multiple	25x EBITDA
Implied ARR Multiple Range (Orchestrator Band)	30x–45x+

These projections reflect the compound value of combining high-margin AI inference services, logistics platform fees, carbon registry revenues, and data licensing into a single integrated infrastructure investment. The 32.5% IRR is not a promotional figure — it is the arithmetic consequence of deploying Critical Infrastructure Orchestrator-class software on sovereign compute infrastructure in a Special Economic Zone with 0% tax treatment, into a corridor with \$3+ billion of annual addressable friction.

## Section 6: The Leapfrog Thesis — Why Now, Why Central Asia

### 6.1 The Greenfield Advantage

The concept of "leapfrogging" — bypassing intermediate stages of development to adopt more advanced solutions directly — is well documented in the economic development literature. Sub-Saharan Africa bypassed fixed-line telephony to become a mobile payments leader. Bangladesh's garment industry adopted digital supply chain management without legacy MRP systems to migrate. These are not anomalies; they are the predictable outcome of beginning from a position of infrastructure scarcity rather than infrastructure incumbency.

Central Asia's logistics infrastructure is at precisely the inflection point where leapfrogging is possible. The physical infrastructure — ports, railways, road networks — has been built or upgraded in the past decade. The government digitization mandates — Digital Kazakhstan 2025, Uzbekistan's Digital Silk Road strategy — are in place. The geopolitical reorientation of Middle Corridor freight volumes has created urgent commercial demand. And the absence of deeply embedded legacy logistics software means that SAIL can be deployed as the first enterprise-grade system of record across the corridor, rather than as a migration project competing with entrenched incumbents.

The window for this leapfrog is not permanent. As global logistics technology providers recognize the corridor's growth trajectory, incumbent commercial solutions will begin to establish market presence. The nations that deploy sovereign, AI-native infrastructure now will define the corridor's digital architecture for the next 20 years. Those that wait will inherit a fragmented landscape of foreign-controlled systems — replicating exactly the dependency model that SAIL is designed to prevent.

## 6.2 Sovereignty as Competitive Advantage

There is a market argument for SAIL and a sovereignty argument. Both are compelling independently. Together, they are decisive.

The market argument: SAIL's AI optimization, real-time tracking, and blockchain verification will reduce transit times, lower freight costs, increase corridor throughput, and create new revenue streams for operators and governments alike. These are quantifiable, commercially verifiable outcomes.

The sovereignty argument: every major logistics technology platform currently operating at scale in Central Asia — from customs systems to port management software to freight tracking applications — is controlled, hosted, and governed by entities outside the region. The data describing Kazakhstan's trade flows, carbon credits, infrastructure utilization, and freight patterns do not reside in Kazakhstan. It lives on commercial servers in foreign jurisdictions, subject to the legal and commercial decisions of foreign corporations.

This is not a theoretical risk. It is the precise dynamic that AXINA Group's foundational philosophy — Carbon Sovereignty, extended here to Trade Sovereignty — addresses. Sovereign governments should own and control the digital records of their national economic activity. SAIL is engineered from the ground up to deliver this: data residency within Kazakhstan's national infrastructure, governance authority retained by the government, and a PPP revenue-sharing model in which the platform's economic value accrues to the sovereign partner, not to an offshore operator.

## 6.3 The Template for Global Replication

The strategic value of SAIL extends beyond the Middle Corridor itself. A successfully deployed, sovereign, AI-native corridor operating system in Central Asia becomes a replicable template for every trade corridor in the world that faces the same structural gap: the East African Corridor from Mombasa to Kampala; the Western African Corridor from Abidjan to Ouagadougou; the ASEAN economic corridors connecting Myanmar, Thailand, and Vietnam.

AXINA Group is already active across Africa and the Caribbean, with AXERP deployments addressing sovereign carbon registries and national digital infrastructure. SAIL represents the supply chain extension of the same architecture — applying the same sovereign-first, AI-native, blockchain-secured design philosophy to the specific problem of physical trade corridor management.

Kazakhstan is the first deployment. The Data Center Valley is the first sovereign compute node. But the architecture is designed for export — both as a software platform licensed to other corridor nations, and as a model of sovereign digital infrastructure development that other governments can adopt with technical support from Axina Group.

## Section 7: Proof Points and Implementation Pathway

### 7.1 Active Deployments and Validated Capabilities

Axina Group's AXERP platform is not a concept. It is an operational platform with active sovereign deployments across multiple verticals:

- **Angola National Carbon Registry:** AXERP powers Angola's national carbon registry infrastructure, enabling the sovereign monetization of environmental assets in global carbon markets under the Paris Agreement Article 6 framework. This deployment validates AXERP's capacity to operate as a national-scale sovereign infrastructure with government-grade compliance requirements.
- **SAIL Corridor Integration:** The formal integration of SAIL into the Silky Way Industrial Sovereignty Initiative — announced April 27, 2026 — validates the corridor deployment architecture described in this white paper, with active technical integration between AXERP, AXIOMAXUS™ 14.1, the TGI AMIRON Data Center Valley, and the Black Sea gateway ports.
- **AXERP Logistics SOW — Kazakhstan:** A complete Statement of Work for AXERP's deployment as Kazakhstan's national logistics operating system has been developed, peer-reviewed, and formally submitted to Kazakhstan's Ministry of Digital Development, Innovation, and Aerospace Industry — demonstrating the advanced stage of the government engagement.

### 7.2 Implementation Pathway: Six Phases to Full Corridor Operation

SAIL's deployment follows Axina Group's validated six-phase PPP implementation methodology:

**Phase 1: Feasibility and Architecture (Weeks 1–14)** Stakeholder consultation across Kazakh and Georgian ministries, port operators, rail carriers, and customs authorities. Technical architecture validation. Baseline data collection for corridor performance benchmarking. Deliverables: Feasibility Report, Business Requirements Document, Implementation Roadmap.

**Phase 2: PPP Mobilization (Weeks 15–20)** Governance structure establishment: Executive Steering Committee, Program Management Office, and delivery workstreams. JV documentation finalization. Sovereign data hosting agreement with the Data Center Valley operator.

**Phase 3: Detailed Design and Integration Architecture (Weeks 21–32)** Process mapping across all corridor stakeholder touchpoints. AXERP configuration for Kazakhstan's multi-entity,

multi-currency environment. API integration design for customs systems, port management platforms, and railway scheduling systems. Blockchain governance framework design.

**Phase 4: Build, Configure, and Test (Months 9–18)** Core AXERP platform configuration. RFID reader network installation at ports, warehouses, and border crossing facilities. GPS tracker deployment on priority freight asset classes. Satellite tracking integration with AXIOMAXUS™ 14.1. Blockchain ledger deployment within Data Center Valley. System Integration Testing.

**Phase 5: Pilot Rollout and Go-Live (Months 19–24)** Phased corridor rollout beginning with the highest-volume freight segments: Aktau port → Almaty distribution hub → Dostyk border crossing. Parallel operation with legacy systems during the transition period. Training programs for government, customs, and operator staff.

**Phase 6: Optimize and Expand (Months 25+)** Full corridor operation with real-time AI optimization. Performance monitoring against agreed KPIs. Extension of SAIL coverage to the Georgian Black Sea gateway (Poti and Batumi) integration. Commercialization of platform data and analytics to regional logistics operators.

**Indicative Impact at Full Deployment:**

KPI	Baseline (Current)	SAIL Target	Improvement
Border dwell time	24–72 hours	<4 hours	-75–95%
Corridor asset visibility	<20%	98%	+390%
Transit time (China–Europe)	18–22 days	14–16 days	-20–25%
Revenue leakage (customs/transit fees)	15–28%	<3%	-80–90%
Carbon credit double-counting events	Unquantified	0	Elimination
Trade finance approval time	14–21 days	<48 hours	-85–93%

## Section 8: Conclusion — The Corridor That Owns Itself

The ancient Silk Road was the most sophisticated supply chain in the pre-industrial world. For over a thousand years, it connected the economic centers of three continents through a network of trust relationships, standardized weights and measures, and shared infrastructure. It declined not because the world stopped needing what it provided — it declined because the trust relationships fractured and the infrastructure fragmented.

The Middle Corridor faces a different but structurally analogous challenge. The physical infrastructure is in place. The geopolitical demand is accelerating. The commercial incentive to make this corridor work — efficiently, transparently, at scale — is stronger now than at any point in the post-Soviet era. What is missing is the operating system: the unified digital infrastructure that transforms a collection of physical assets and independent operators into an intelligent, autonomous, self-optimizing trade network.

SAIL is that operating system. And its distinguishing characteristic — the feature that makes it different from every commercial logistics platform that might otherwise compete for this deployment opportunity — is that it is sovereign by design, not by accident.

The Data Center Valley in Kazakhstan will process SAIL's AI decisions. Kazakhstan's government will govern the blockchain ledger. Kazakh, Russian, and regional language interfaces will serve Kazakh operators and officials. The economic value generated by SAIL — the transaction fees, the data licensing revenues, the carbon credit proceeds, the trade finance enablement — will accrue to the sovereign governments and operators of the corridor, not to foreign platform owners extracting licensing revenue from national trade data they do not own.

This is not merely a technical architecture. It is a statement about who the Digital Silk Road belongs to. It belongs to the nations through which it passes. It belongs to Kazakhstan and Georgia, and the operators and workers who move freight across the world's most strategically important emerging trade corridor. SAIL is how those nations exercise ownership at a technical level — by deploying infrastructure they control, on compute they govern, with data they retain.

The leapfrog moment is here. The architecture is proven. The sovereign partnerships are advancing. Central Asia will not incrementally improve its supply chain infrastructure. It will define the future of what sovereign, intelligent, end-to-end trade corridor management looks like — for every corridor in the world that comes after it.

**For government ministries, institutional investors, logistics operators, and technology partners interested in the SAIL initiative, Axina Group invites direct engagement to discuss deployment scoping, PPP structuring, and technical partnership opportunities.**

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## About Axina Group Inc.

Axina Group Inc. (formerly XGC Corp) is a Canadian technology company building AI-powered ERP systems, blockchain-secured carbon registries, and supply chain sovereignty infrastructure. Its proprietary AXERP platform and SAIL™ (Silkway Axina Integrated Logistics) supply chain platform serve sovereign and government-grade deployments across Africa and Central Asia. Axina's Carbon Sovereignty mandate empowers national governments to own and control their digital and environmental assets at scale. Axina Group operates as a subsidiary of TGI Solar Power Group, Inc. (OTC: TSPG). For more information, visit [www.axinagroup.com](http://www.axinagroup.com).

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